

### Calling Bullshit

The Art of Skepticism in a Data-Driven World

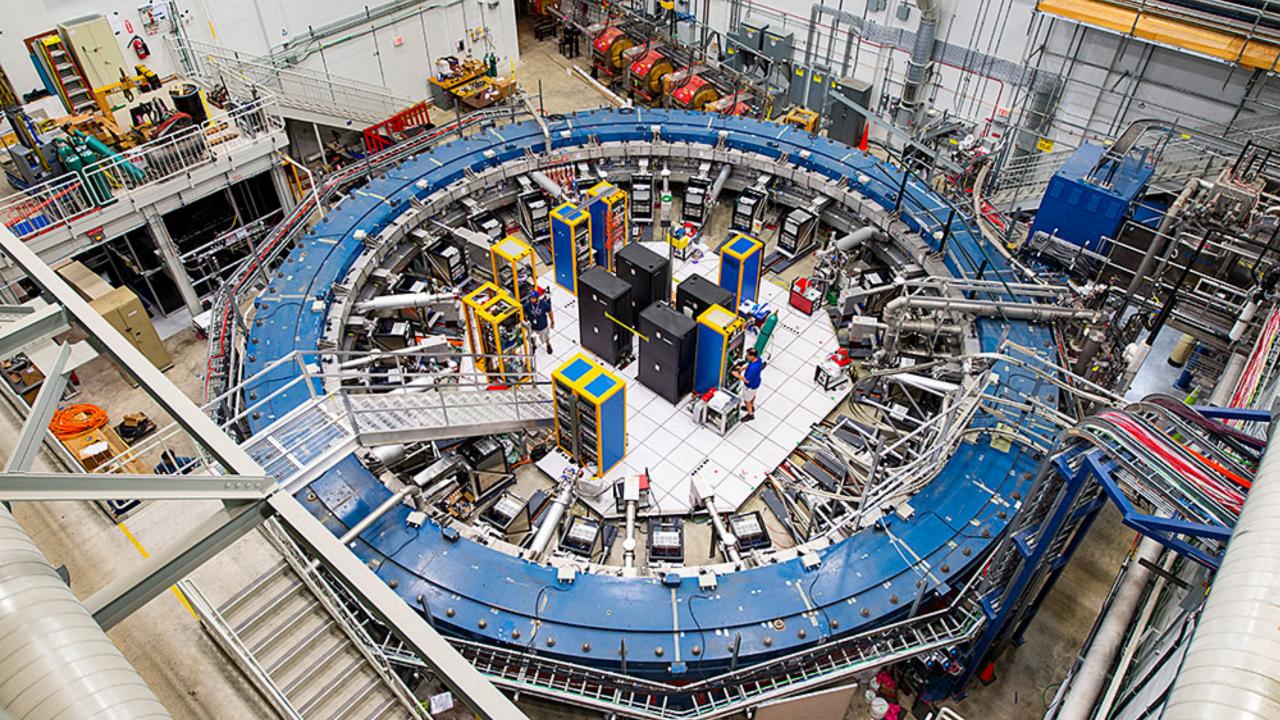


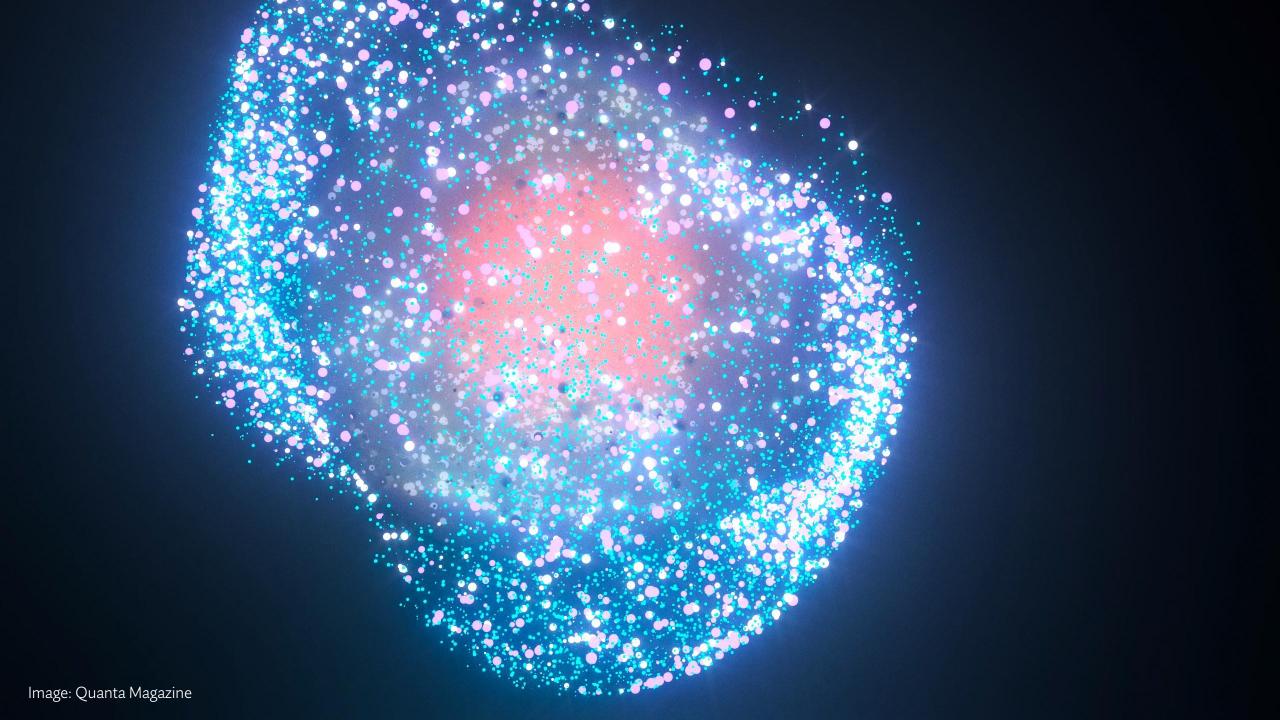
Jevin West Information School University of Washington



jevinw@uw.edu
@jevinwest, @callin\_bull

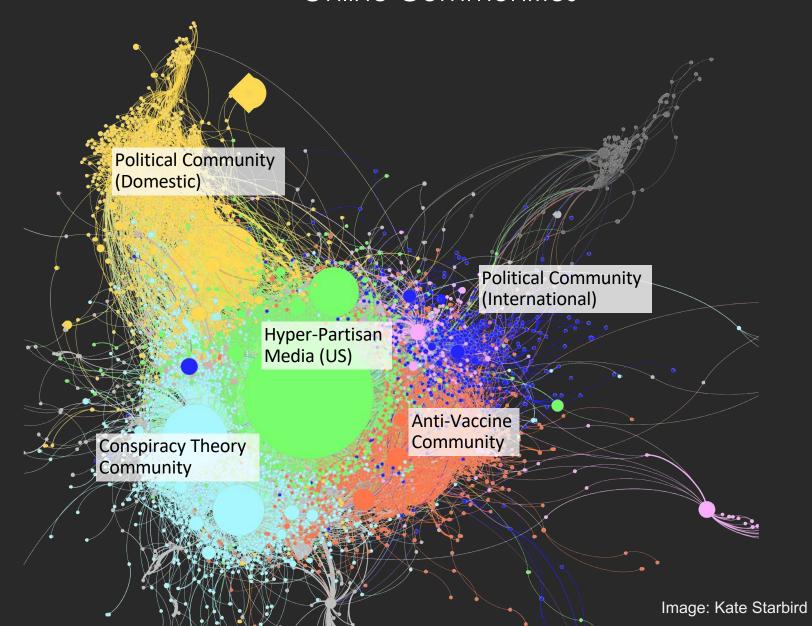
Fermilab Arts and Lecture Series, April 9, 2021



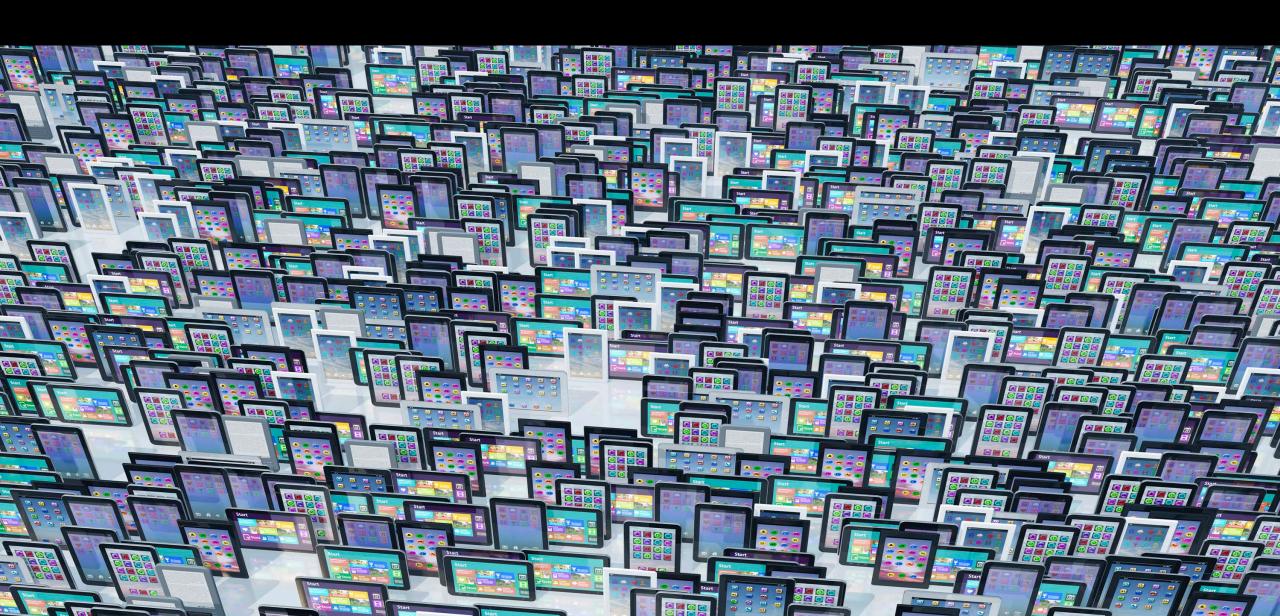


### Mapping Disinformation Spread across Online Communities

### Research



### We are inundated with information...





...and so much of it is bullshit.

### The consequences are profound.





The point of modern propaganda isn't only to misinform or push an agenda. It is to exhaust your critical thinking, to annihilate truth."

— Garry Kasparov (2016)







This totally real Amazon employee has a totally real profile image and is not at all a GAN composite.



I'm beginning to worry that there's a problem with UTIs across the country, given how frequently many of you need a bathroom break?

You really should see doctors about that.

Which you can do if you work full time at an Amazon FC, since we get comprehensive health benefits!

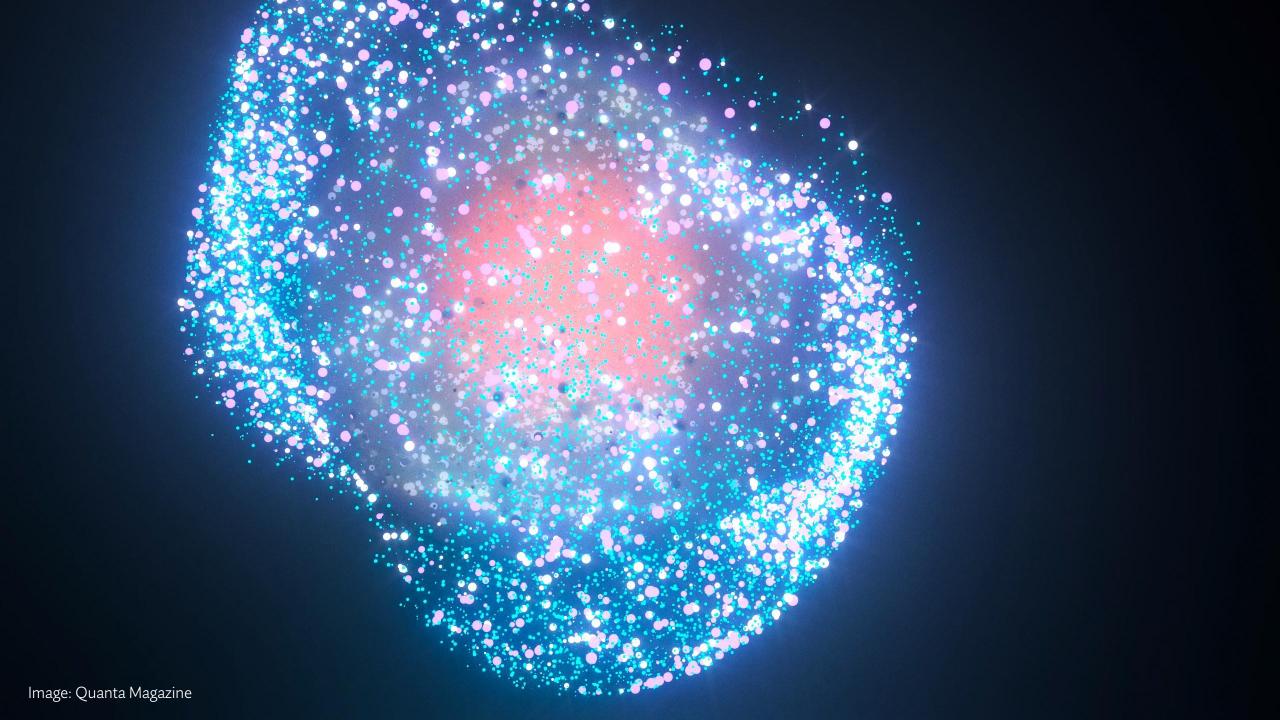
3:24 PM · Mar 29, 2021 · Twitter Web App







whichfaceisreal.com



# The COVID pandemic upended all of our lives.



Photo: Carl Bergstrom

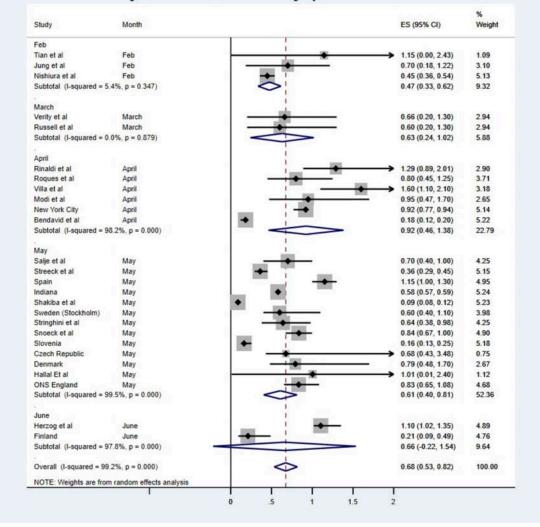


### We began with scientific uncertainty about a virus that was never *in* humans before December 2019.



Into this uncertainty vacuum flow...

### Meta-analysis of infection fatality rates of COVID-19 by month of study publication





s cellphone while securing the entrance of a nearly empty show SFOURI/AFP via Getty Images)

n Fewer Cellphone Us ay Suggest a High CCl Organized disinformation campaigns

reporting actual numbers of at CoronavirusOutbreak. Increase ouring areas of Wuhan indicate being cremated silently.

er for Android

#### Abstract:

I for details We are currently witnessing a major epidemic caused by the 2019 novel coronavirus (2019nCoV). The evolution of 2019-nCoV remains elusive. We found 4 insertions in the spike glycoprotein (S) which are unique to the 2019-nCoV and are not present in other coronaviruses. Importantly, amino acid residues in all the 4 inserts have identity or similarity to those in the HIV-1 gp120 or HIV-1 Gag. Interestingly, despite the inserts being discontinuous on the primary amino acid sequence, 3D-modelling of the 2019-nCoV suggests that they converge to constitute the receptor binding site. The finding of 4 unique inserts in the 2019-nCoV, all of which have identity /similarity to amino acid residues in key structural proteins of HIV-1 is unlikely to be fortuitous in nature. This work provides yet unknown insights on 2019-nCoV and sheds light on the evolution and pathogenicity of this virus with important implications for diagnosis of this virus.

#### Introduction

Coronaviruses (CoV) are single-stranded positive-sense RNA viruses that infect animals and humans. These are classified into 4 genera based on their host specificity: Alphacoronavirus, Betacoronavirus, Deltacoronavirus and Gammacoronavirus (Snijder et al., 2006). There are seven known types of CoVs that includes 229E and NL63 (Genus Alphacoronavirus), OC43, HKU1, MERS and SARS (Genus Betacoronavirus). While 229E, NL63, OC43, and HKU1 commonly infect humans, the SARS and MERS outbreak in 2002 and 2012 respectively occurred when the virus crossed-over from animals to humans causing significant mortality (J. Chan et al., n.d.; J. F. ember 2019 another outh



erview of attention for article published in bioRxiv

Altmetric



### Dreadful preprints

y and induction of coronavirus in skin ce

behri<sup>1</sup>, M.G. Roccia<sup>1</sup>, M. Jafferany<sup>2</sup>, O. Yu. C.M. Lomonosov<sup>3</sup> and T. Lotti<sup>1,3</sup>

lear and Radiation Physics, G. Marconi I nigan , USA; <sup>3</sup>Department of Dermatolog oscow State Medical University, Moscow, k

May 13, 2020 - Accepted June 9, 2020

Is and play the main role in producing Coronetrons and atoms and has an inductor-like strand round inductors. Inductors interact with extension and the cells. The shapes of these values of their DNA source. These waves prose holes, some extra hexagonal and pentagonal r and form virus-like structures such as Coronesary that the wavelength of external waves be sees could be good candidates for applying in co OVID-19) within cells.

# Equally dreadful peer-reviewed work

#### chloroquine or chloroquine with or without a le for treatment of COVID-19: a multinational alysis

in S Desai, Frank Ruschitzka, Amit N Patel

vchloroquine or chloroquine, often in combination with a second-generation macrolinent of COVID-19, despite no conclusive evidence of their benefit. Although general adications such as autoimmune disease or malaria, the safety and benefit of these evaluated in COVID-19.

nultinational registry analysis of the use of hydroxychloroquine or chloroquine with ment of COVID-19. The registry comprised data from 671 hospitals in six continents. It does not between Dec 20, 2019, and April 14, 2020, with a positive laboratory finding for Solone of the treatments of interest within 48 hof diagnosis were included in one of for one, chloroquine with a macrolide, hydroxychloroquine alone, or hydroxychloroquine alone, or hydroxychloroquine as initiated more than 48 hafter diagnosis or while they were on mechanical red remdesivir, were excluded. The main outcomes of interest were in-hospinovo ventricular arrhythmias (non-sustained or sustained ventricular tax

(mean age 53·8 years, 46·3% women) with COVID-19 were hospitalised during lusion criteria. Of these, 14888 patients were in the treatment groups (18 ed chloroquine with a macrolide, 3016 received hydroxychloroquine, and 62 a macrolide) and 81144 patients were in the control group. 10 698 (11·1%) pating for multiple confounding factors (age, sex, race or ethnicity, body-mass indexend its risk factors, diabetes, underlying lung disease, smoking, immunosuppresse everity), when compared with mortality in the control group (9·3%), hydroxy 35, 95% CI 1·223–1·457), hydroxychloroquine with a macrolide (23·8%; 1·447, 1·65, 1·218–1·531), and chloroquine with a macrolide (22·2%; 1·368, 1·273–1·460 with an increased risk of in-hospital mortality. Compared with the control group (2·369, 1·935–2·900), hydroxychloroquine with a macrolide (8·1%; 5·106, 4·2·760–4·596), and chloroquine with a macrolide (6·5%; 4·011, 3·344–an increased risk of de-novo ventricular arrhythmia during hospitalisation.

confirm a benefit of hydroxychloroquine or chloroquine, when used at mes for COVID-19. Each of these drug regimens was associated wit d frequency of ventricular arrhythmias when used for treatment of Co

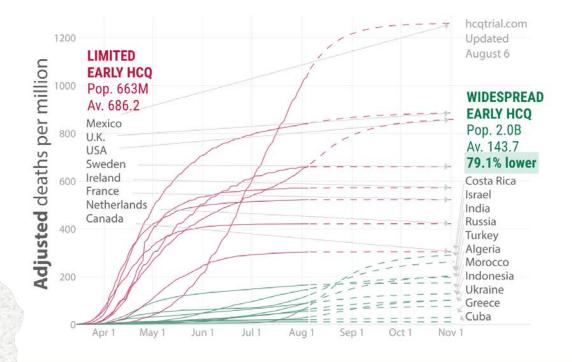
Chair in Advanced Cardiovascular Medicine at Brigham and Women

# Fake studies & astroturfing

#### Early treatment with hydroxychloroquine: a country-randomized controlled trial

Covid Analysis, August 5, 2020 (updated August 6, 2020)

@CovidAnalysis F Share Tweet



any countries either adopted or declined early treatment with HCQ, forming a large untry-randomized controlled trial. 2.0 billion people were assigned to the treatment group, and 663 million to the control group. As of August 6, 2020, an average of 38.5/million in the eatment group have died, and 440.2/million in the control group, relative risk 0.087. After djustments, treatment and control deaths become 79.6/million and 630.0/million, relative k 0.13. Confounding factors affect this estimate, including varying degrees of spread etween countries. Accounting for predicted changes in spread, we estimate a relative risk of 0.21. The treatment group has 79.1% lower chance of death. We examined diabetes, besity, hypertension, life expectancy, population density, urbanization, testing level, and intervention level, which do not account for the effect observed.



#### Pandemics ~ Data & Analytics (PANDA)

Our mission is simple. We see in lockdown and its related intrusions on civil liberties a serious threat not only to lives but to civilization itself. This threat must be resisted.

Our view is that at this juncture, the science is quite clear on what key policy responses should be—or should have been. But this is no longer about the science, if it even was. What is required now is a mobilisation against what is essentially an enormous public relations machine that it is deling fear and removing agency from people's lives the world over.



#### LATEST NEWS

#### Would You Jum

Jan 26, 2021

Written by Kerry Gorton Evans If someone told you to jump off a bridge would you do it? If they...

#### Bridging The Divide

3an 26, 202

Written by: Emma McArthurWhateve we think about lockdowns, one thing is clear. None of us want...

PANDA Responds to Updated Sout African Government Mask Mandates

## Organized agnotogenesis



#### AGNOTOLOGY

THE MAKING & UNMAKING OF IGNORANCE

EDITED BY ROBERT N. PROCTOR & LONDA SCHIEBINGER





NEW: People who have been infected with COVID-19 and recovered are protected for up to three months and can safely interact with others, according to new CDC guidance.



Coronavirus updates: CDC forecast predicts death toll could re The United States has at least 167,242 deaths.

S abcnews.go.com

### Sloppy reporting

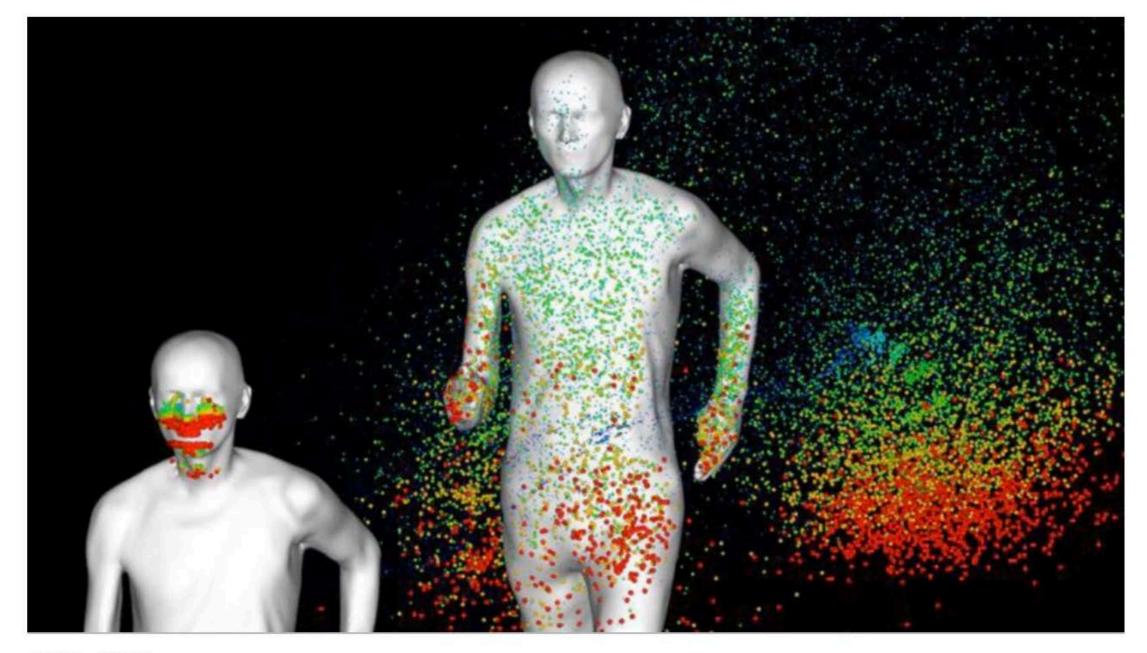


IMAGE: ANSYS

The Viral 'Study' About Runners Spreading Coronavirus Is Not Actually a Study. Vice News

People who see a crisis as a career opportunity.

#### TECHNOLOGY

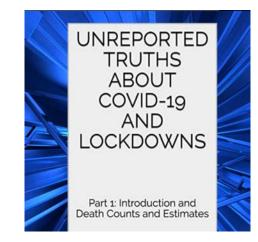
#### How to Misinform Yourself About the Coronavirus

Even if you avoid the conspiracy theories, tweeting through a global emergency is messy, context-free, and disorienting.

**ALEXIS C. MADRIGAL JANUARY 28, 2020** 



CARLOS GARCIA RAWLINS / REUTERS



Cherry-picked anecdotes and studies



### Numbers appear to carry authority.



### They almost seem to carry



divine authority.

Photo: Carl Bergstrom



### Media Literacy





Opinion

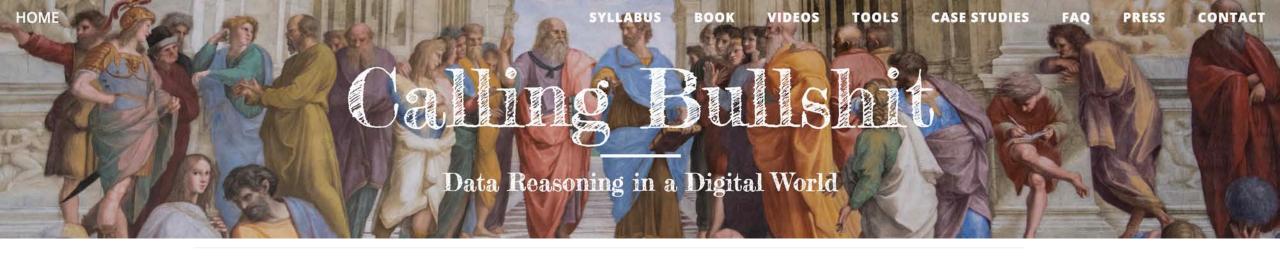
# I Used to Think the Remedy for Bad Speech Was More Speech. Not Anymore.

How kids, lawsuits and legislation can save democracy.



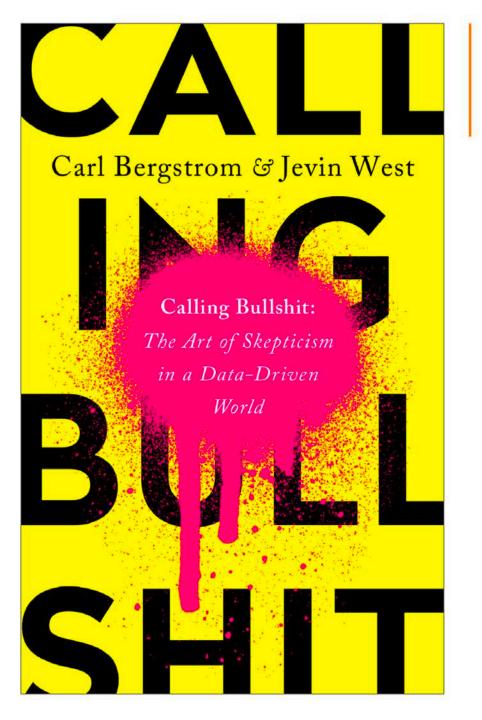
# CENTER FOR AN INFORMED PUBLIC UNIVERSITY of WASHINGTON

Mission: resist strategic misinformation, promote an informed society, and strengthen democratic discourse.



The world is awash in bullshit. Politicians are unconstrained by facts. Science is conducted by press release. Higher education rewards bullshit over analytic thought. Startup culture elevates bullshit to high art. Advertisers wink conspiratorially and invite us to join them in seeing through all the bullshit — and take advantage of our lowered guard to bombard us with bullshit of the second order. The majority of administrative activity, whether in private business or the public sphere, seems to be little more than a sophisticated exercise in the combinatorial reassembly of bullshit.

http://callingbullshit.org



Penguin Random House

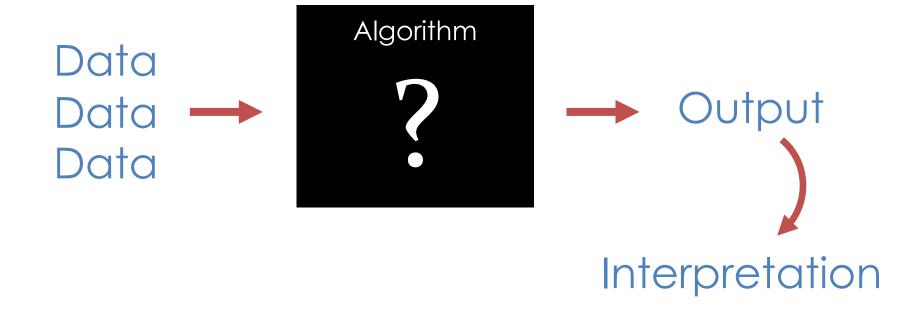


The Art of Scepticism in a Data-Driven World



CARL T. BERGSTROM / JEVIN D. WEST

allen lane



Even when you don't know how an algorithm or statistical test works, you can spot bullshit by looking carefully at what goes in and what comes out.

#### Mis/Disinformation

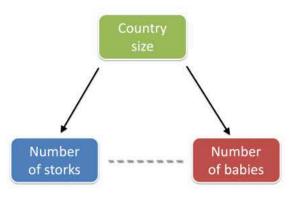
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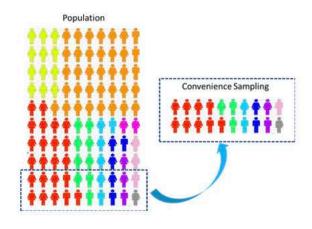


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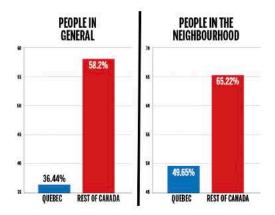
have been hesitant to offer any kind of support for either candidate in the US presidential election but I now feel that to not voice my concern would be a

dereliction of my duty as the Holy See. A strong and free America P is vitally important in maintaining a strong and free world and in that sense what happens in American elections affects us all. The Rule of Law is the backbone of the American government as it is in any nation that strives for freedom and I now fear that the Rule of Law in America has been dealt a dangerous blow. The FBI, in refusing to recommend prosecution after admitting that the law had been broken on multiple occasions by Secretary Clinton, has exposed itself as corrupted by political forces that have become far too powerful.

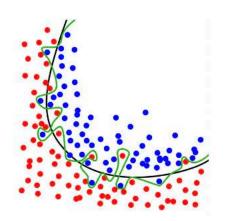




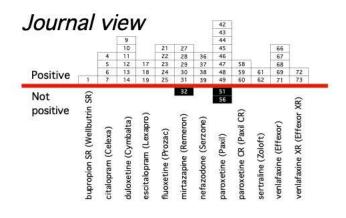
#### Data visualization



Big data / ML



#### Nature of science



## ROYAL SOCIETY OPEN SCIENCE



4. Discussion

5. Conclusion

Research articles

#### Susceptibility to misinformation about COVID-19 around the world

Jon Roozenbeek, Claudia R. Schneider, Sarah Dryhurst, John Kerr, Alexandra L. J. Freeman, Gabriel Recchia, Anne Marthe van der Bles and Sander van der Linden □

Published: 14 October 2020 https://doi.org/10.1098/rsos.201199



#### **Abstract**

Misinformation about COVID-19 is a major threat to public health. Using five national samples from the UK (n=1050 and n=1150), Ireland (n = 700), the USA (n = 700), Spain (n=700) and Mexico (n=700), we examine predictors of belief in the most common statements about the virus that contain misinformation. We also investigate the prevalence of belief in COVID-19 misinformation across different countries and the role of belief in such misinformation in predicting relevant health behaviours. We find that while public belief in misinformation about COVID-19 is not particularly common, a substantial proportion views this type of misinformation as highly reliable in each country



### Old School BS

New School BS

Our collective mission is to refunctionalize customer-driven solutions for leveraging underutilized portfolio opportunities."

### New School BS

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While short of statistical significance after Bonferroni correction (p=0.13), our results underscore a clinically important effect size (relative odds of survival at 5 years=1.2) that challenges the current therapeutic paradigm."

### The VMMC Quality Equation

$$Q = A \times (\underline{O + S})$$

$$W$$

Q: Quality

A: Appropriateness

O: Outcomes

S: Service

W: Waste

#### The VMMC Quality Equation

$$Q = A \times (O + S)$$
W

Q: Quality

A: Appropriateness

O: Outcomes

S: Service

W: Waste

$$Q = S \times \frac{O + A}{W}$$

$$Q = (A + O) \times S - W$$

$$Q = {}^W\sqrt{A^O + S^O}$$

Parameter	Effect on Quality
Appropriateness	Increase
Outcomes	Increase
Service	Increase
Waste	Decrease

#### The VMMC Quality Equation

$$Q = A \times (O + S)$$
W

Q: Quality

A: Appropriateness

O: Outcomes

S: Service

W: Waste

#### What are the units?

Units of Outcomes and Service have to be the same to add them.

Quality has to be in units of

Appropriateness
Waste X whatev.

#### Mathiness is bullshit

- Disregards logic and factual accuracy.
- Trades on the air of rigor conferred by mathematical equations.
- Aims to impress or persuade an audience, using algebraic shock-and-awe.

## What is bullshit?

**Bullshit** involves language, **statistical figures**, **data graphics**, and other forms of presentation intended to impress, overwhelm, or persuade — presented with a blatant disregard for truth, logical coherence, or what information is actually being conveyed.

So I gave my lecture yesterday. Despite a lack of preparation, I spoke quite well and without hesitation,



So I gave my lecture yesterday. Despite a lack of preparation, I spoke quite well and without hesitation, which I ascribe to the cocaine I had taken beforehand.



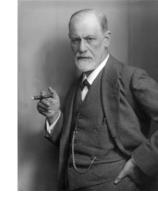
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I told about my discoveries in brain anatomy, all very difficult things that the audience certainly didn't understand

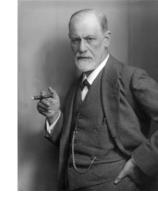


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#### Thinking about numbers



Units

Percentages



**Unfair Comparisons** 

$$Q = A \times (\underline{O + S})$$

Mathiness

Orders of magnitude

#### Thinking about numbers



Units

Percentages



VS

Unfair Comparisons

$$Q = A \times (O + S)$$
 Mathiness

1...10...100... Orders of magnitude



38% of Americans wouldn't buy Corona beer "under any circumstances" because of the coronavirus, according to

a recent survey.





#### Phone survey of 737 US beer drinkers February 25-26<sup>th</sup>, 2020



- 38% of beer-drinking Americans would not buy Corona under any circumstances now.
- Among those who said they usually drink Corona, only 4% said they would stop drinking Corona, but 14% said they wouldn't order Corona in a public venue
- 16% of beer drinking Americans were confused about whether Corona beer is related to the coronavirus

#### Thinking about numbers



Units

Percentages



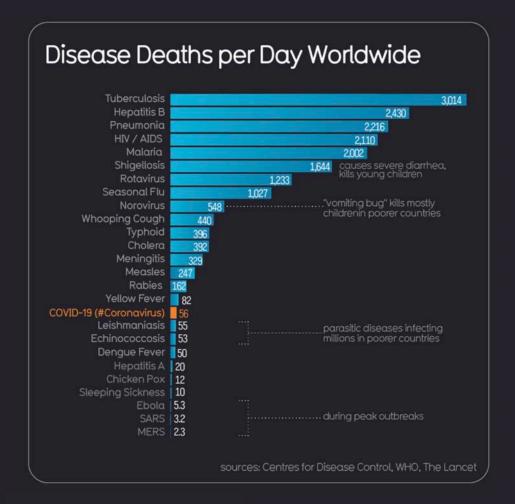
VS



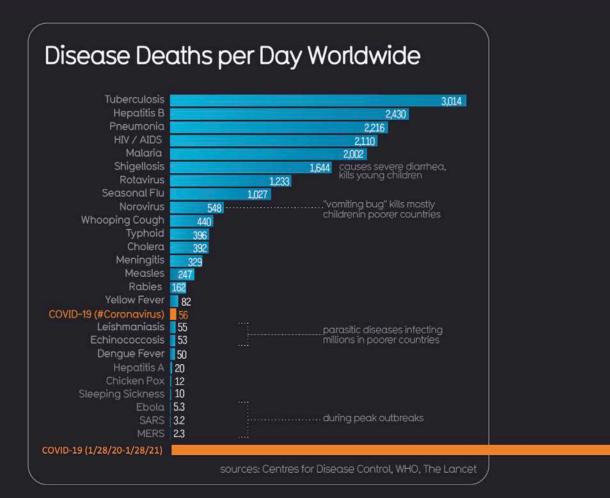
**Unfair Comparisons** 

$$Q = A \times (O + S)$$
 Mathiness

1...10...100... Orders of magnitude

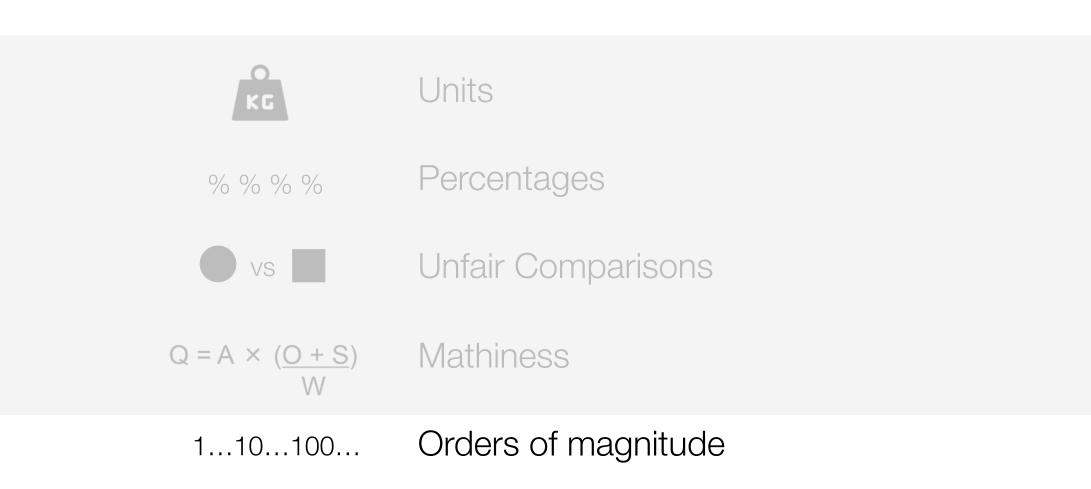


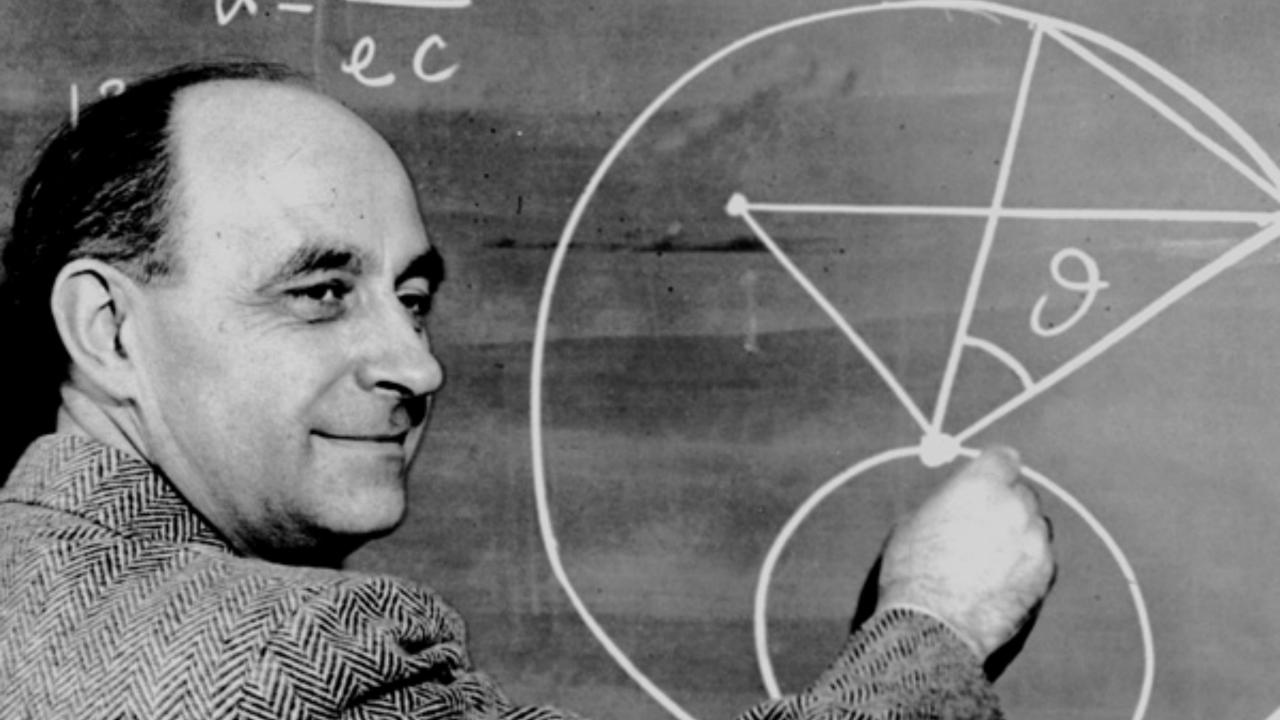
informationisbeautiful



informationisbeautiful

#### Thinking about numbers





## Think about orders of magnitude (Fermi Estimation)

## Food Stamp Fraud at All-Time High: Is It Time to End the Program?







Dec 27, 2016 // 3:08pm ❤ As seen on Fox & Friends

**REACTION: Actress Carrie Fisher Dies at Age 60 After Heart Attack** 

Should Japanese PM Shinzo Abe Apologize for Pearl Harbor Attack?

Cop Whose House Burned Down Gets Christmas Surprise From Randy Travis <--- hasn't

Food stamp fraud is at an all-time high, with cases this year including a state lawmaker and even a millionaire.

According to the USDA, \$70 million of taxpayer money was wasted in 2016 due to food stamp fraud.

\$70 million sounds like a lot of cash.

But how much is it in the context of the entire food stamp program?

# What fraction of Americans receive food stamps?

1% 10% 100%

# What fraction of Americans receive food stamps?

1% 10% 100%

How much does the average food stamp recipient receive annually?

\$100

\$1,000

\$10,000

How much does the average food stamp recipient receive annually?

\$100

\$1,000

\$10,000

# How many people are there in the United States?

# How many people are there in the United States?

About 300,000,000

Thus total expenditures on the food stamp program (not counting administration costs) are about

$$300,000,000 \times 0.1 \times $1000 =$$

\$30,000,000,000

The fraction lost to fraud is thus

\$70,000,000 / \$ 30,000,000,000 =

0.2% of expenditures

Typical losses in retail would be on the order of 1.5% to 3%.



**Erik Wemple** 

# Agriculture Department seeks correction from Fox News on food-stamp fraud report

By Erik Wemple December 29, 2016



(screenshot)

### Mis/Disinformation

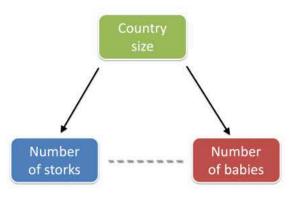
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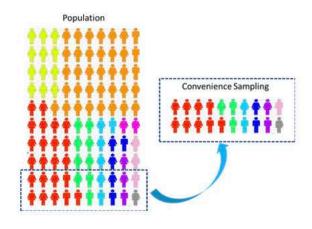


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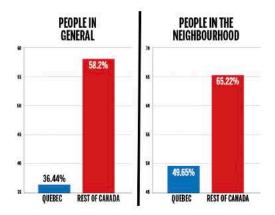
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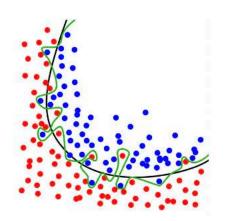




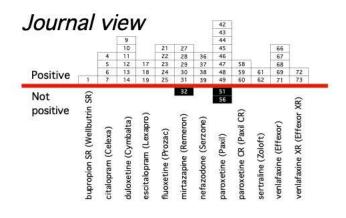
#### Data visualization



Big data / ML



#### Nature of science



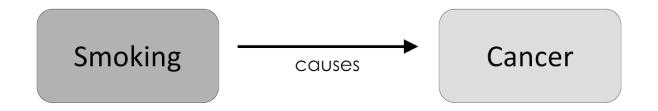
# Of the 50 most shared research studies about health outcomes:

1/3 of journal articles misattribute causality based on correlative evidence

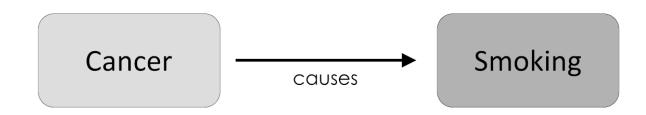
1/2 of news articles do so.

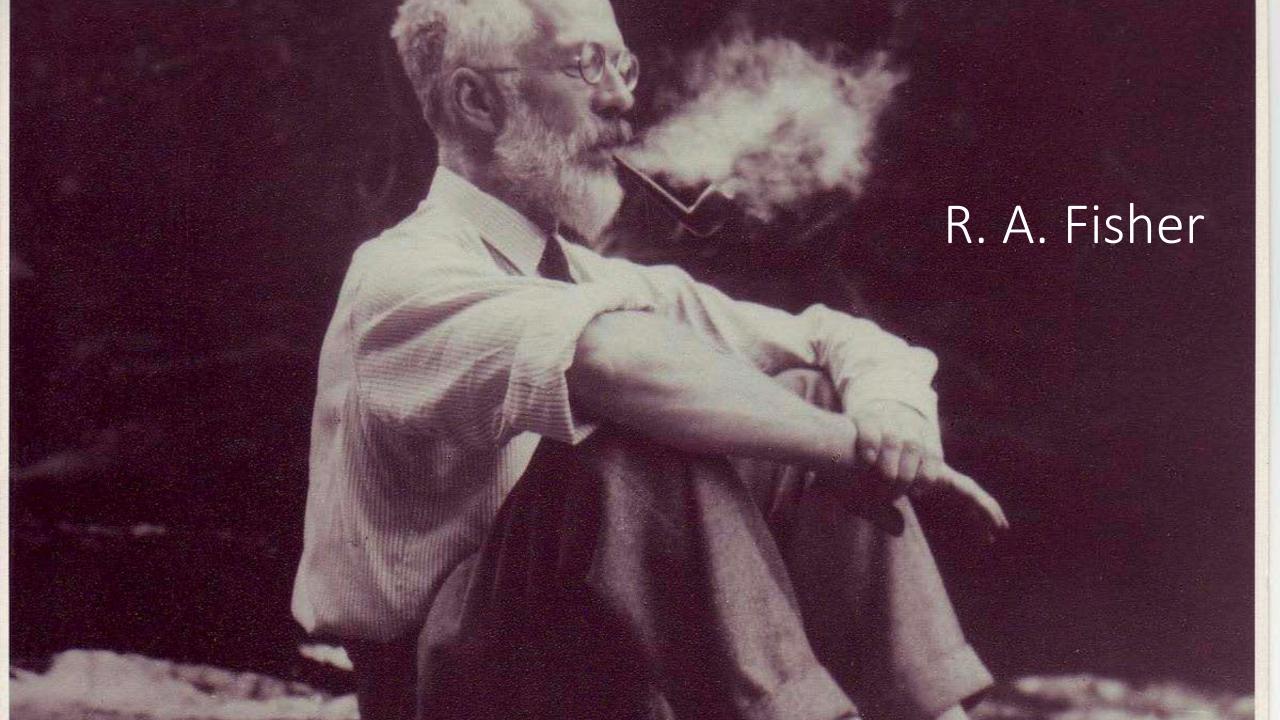


# Causality and Block Diagrams



Maybe smoking doesn't cause cancer, maybe cancer causes smoking!





CORONAVIRUS | 130,196 views | Jun 6, 2020, 11:26am EDT

# Bald Men At Higher Risk Of Severe Coronavirus Symptoms

Marla Milling Contributor 🛈

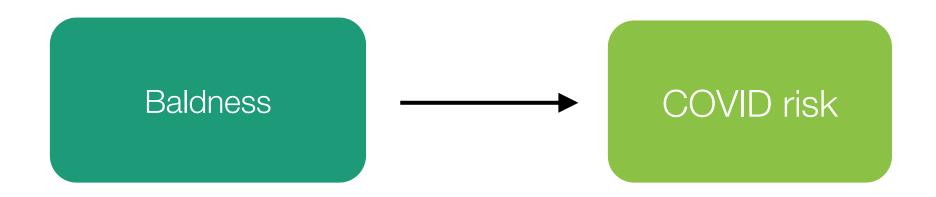
Healthcare

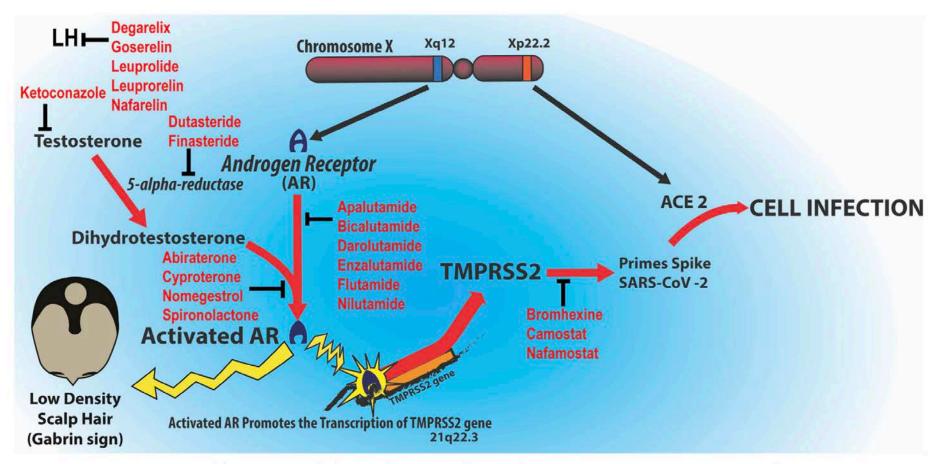
I am a Forbes.com Contributor specializing in geriatric health and women's health articles.

## Correlation and causation

Baldness ---- COVID risk

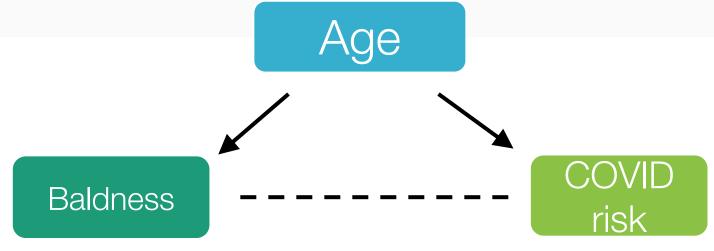
Hypothesis: endocrine involvement in COVID pathogenesis





**Fig 2.** Possible targets of the androgen pathway for severe acute respiratory syndrome coronavirus 2 (SARS-COV-2) prophylaxis and adjuvant therapy. Antiandrogen therapies include gonadotropin-releasing hormone (GnRH) analogs (degarelix, goserelin, leuprolide, leuprorelin, nafarelin), which stop luteinizing hormone (LH) secretion and induce chemical castration. Testosterone is regarded as the main androgen hormone, and its production is inhibited by ketoconazole, an inhibitor of steroidogenesis. Dutasteride and finasteride, 5- $\alpha$ -reductase inhibitors, target synthesis of dihydrotestosterone, the most potent intrinsic androgen hormone. Androgen receptor inhibitors may be steroidal (abiraterone, cyproterone, nomegestrol, or spironolactone), or nonsteroidal (apalutamide, bicalutamide, darolutamide, enzalutamide, flutamide, or nilutamide). Transmembrane protease, serine 2 (TMPRSS2) blockers include bromhexine, camostat, and nafamostat. ACE, Angiotensin converting enzyme.

Wambier et al 2020 *I Am Acad Dermat*  Updated (6/8/20) This piece has been clarified to note that the study did not control for age, which is a risk factor for hair loss and severe Covid-19.



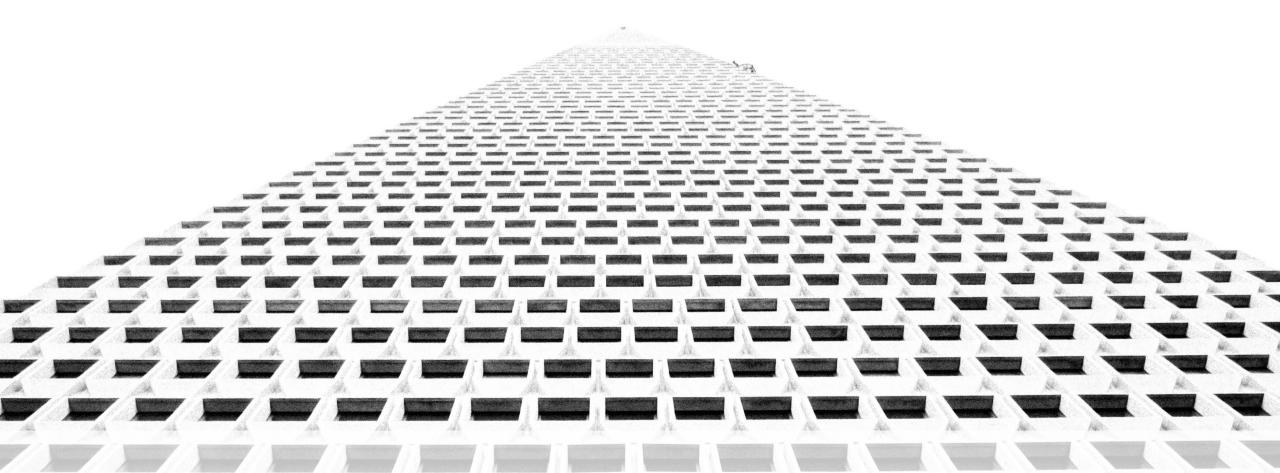
Selection bias occurs when the people who you sample differ systematically from the population at large, with respect to the question you are asking

Ignoring selection bias can produce misleading estimates about a population.



Photo: Carl Bergstrom

Photo: Carl Bergstrom



A puzzle from the insurance industry

1-800-PROGRESSIVE



# Switching saves you over \$500 on average\*

Zip Code

Auto ~

Get a Quote

> Quote with a Local Agent

> Retrieve a Quote



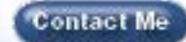
New Farmers customers who purchased multiple policies saved an average of

\$502

each year





























# BIG SAVINGS

New GEICO customers report average annual savings over \$500 on car insurance.

Click for a free rate quote.





Bull, switch to GEICO and you could save \$500 or more.

To: bullsht.course@gmail.com





# 3/6/2021: See Why GEICO Could Be Your Best Choice, Bull Shtcourse

Name : Bull Shtcourse

Dear Bull,

There's a high possibility you might be overpaying for your car's insurance. With <u>GEICO's affordable rates and additional discounts</u>, you could bring down your high auto insurance premiums.

**Bull, Here's Your Free Quote >>** 

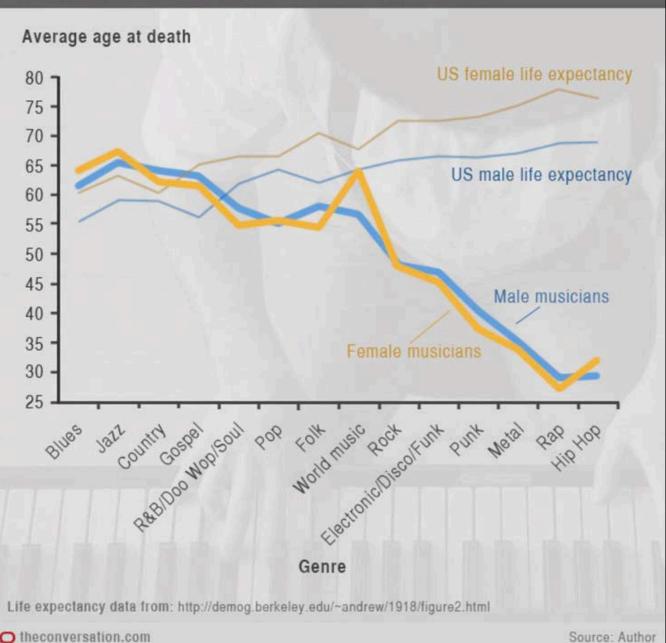
# Selection bias.



'Mask mouth': Dentists warn prolonged use of masks leading to poor oral hygiene Dentists are warning about the health issues tied to prolonged use of a mask to stop the spread of the coronavirus.

### Age of death and musical genre

Average age of death for popular musicians by genre and sex



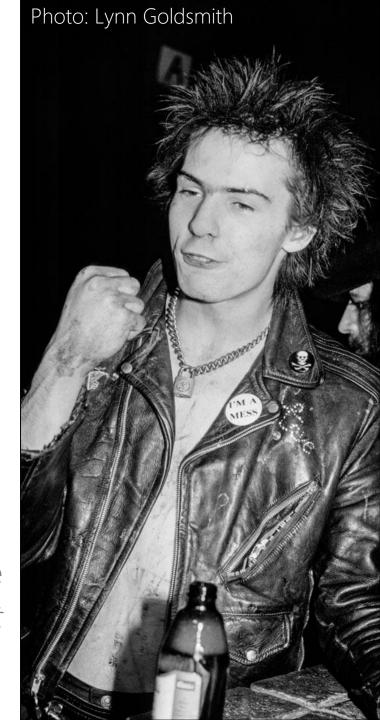




"Murder accounted for 6.0% of deaths across the sample, but was the cause of 51% of deaths in rap musicians and...hip hop musicians, to date. This could be due to these genres' strong associations with drug-related crime and gang culture."

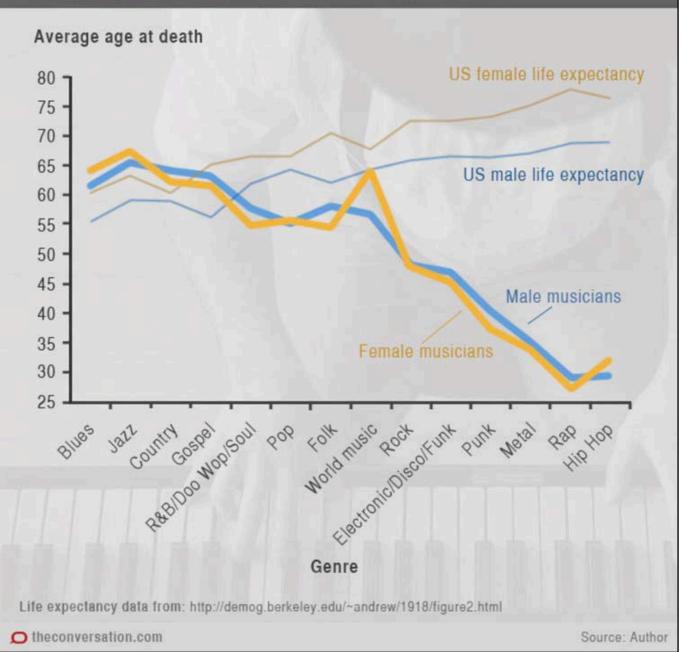
"It's a cautionary tale to some degree. People who go into rap music or hip hop or punk, they're in a much more occupational hazard profession compared to war. We don't lose half our army in a battle."

— Dianna Kenny in the Washington Post



### Age of death and musical genre

Average age of death for popular musicians by genre and sex

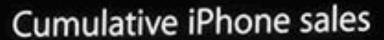


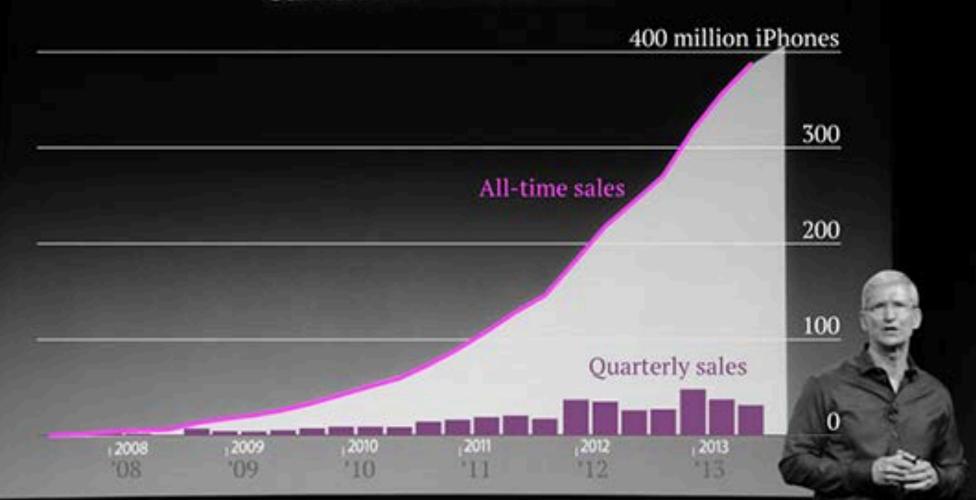
## Right Censoring.

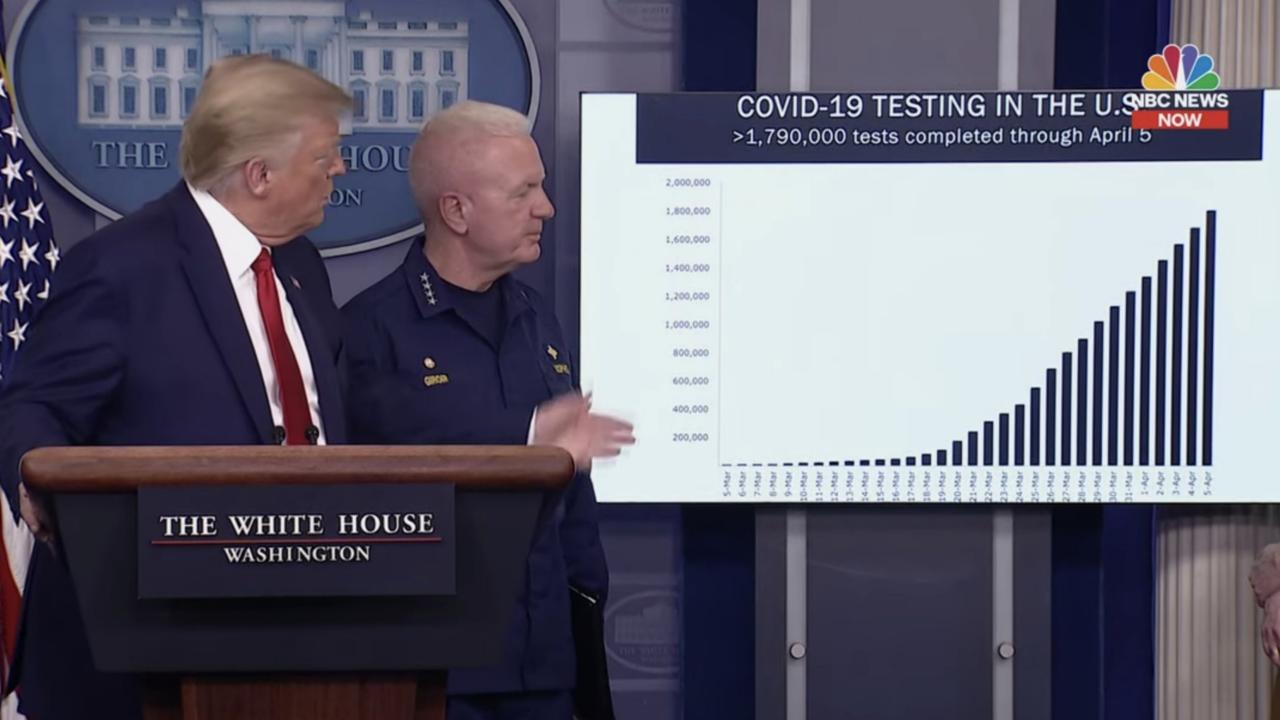
It's not that rap and hip-hop stars are more likely to die young.

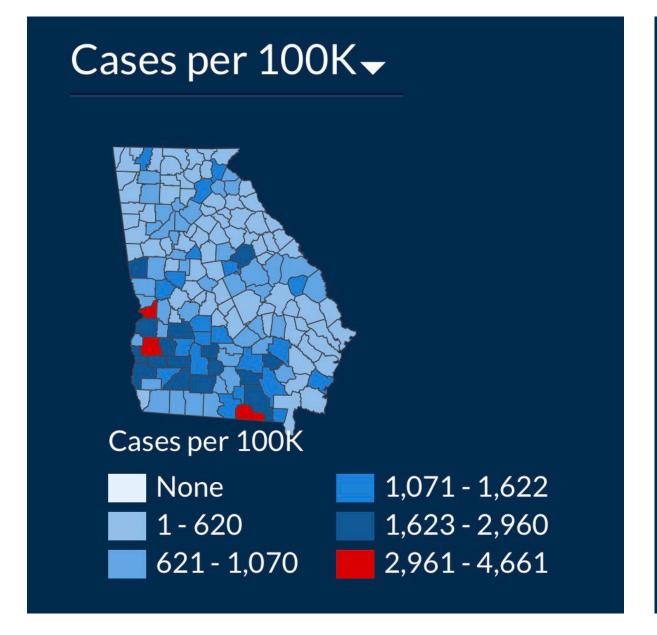
It's that they haven't yet had time to die old.

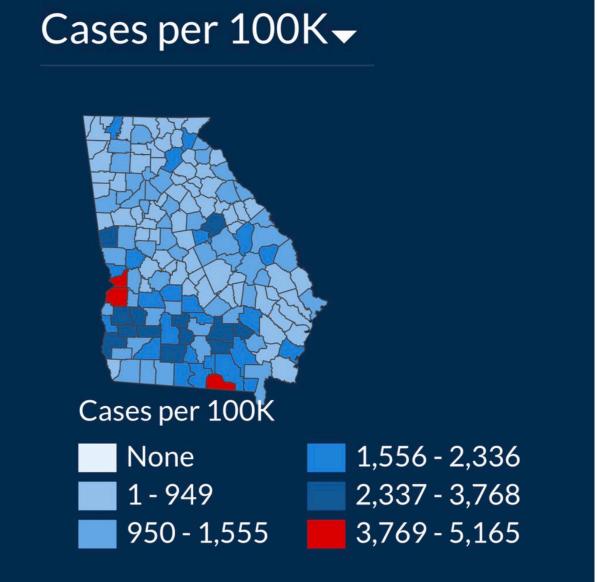






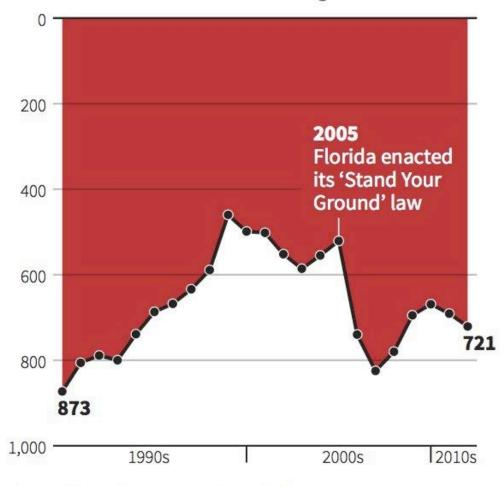






### **Gun deaths in Florida**

Number of murders committed using firearms



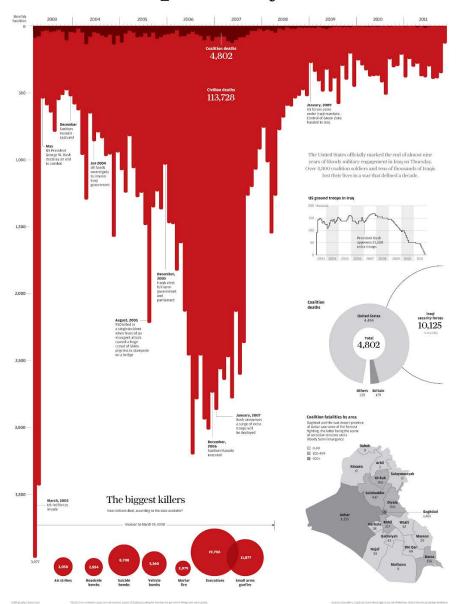
Source: Florida Department of Law Enforcement

C. Chan 16/02/2014



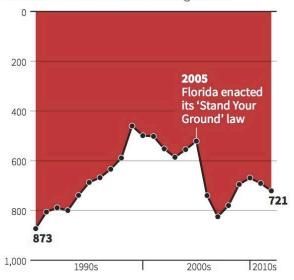
Al2 Saturday, December 17, 2011 South China Morning P

### Iraq's bloody toll



#### **Gun deaths in Florida**

Number of murders committed using firearms



Source: Florida Department of Law Enforcement

C. Chan 16/02/2014

REUTERS

### Hanlon's razor

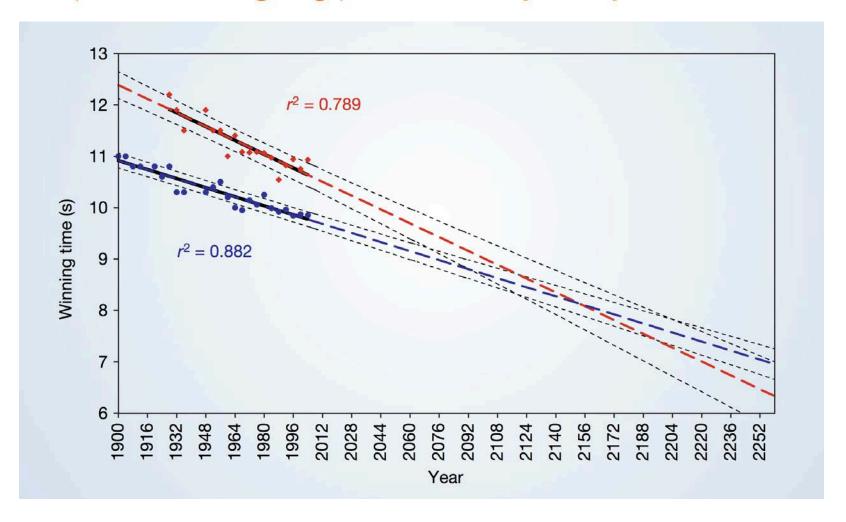
Never ascribe to malice what can be adequately explained by incompetence.

Never ascribe to incompetence what could be an understandable mistake.



# Momentous sprint at the 2156 Olympics?

Women sprinters are closing the gap on men and may one day overtake them.



Sir — A. J. Tatem and colleagues calculate that women may out-sprint men by the middle of the twenty-second century (*Nature* **431**,525; 2004). They omit to mention, however, that (according to their analysis) a far more interesting race should occur in about 2636, when times of less than zero seconds will be recorded.

In the intervening 600 years, the authors may wish to address the obvious challenges raised for both time-keeping and the teaching of basic statistics."

— Kenneth Rice

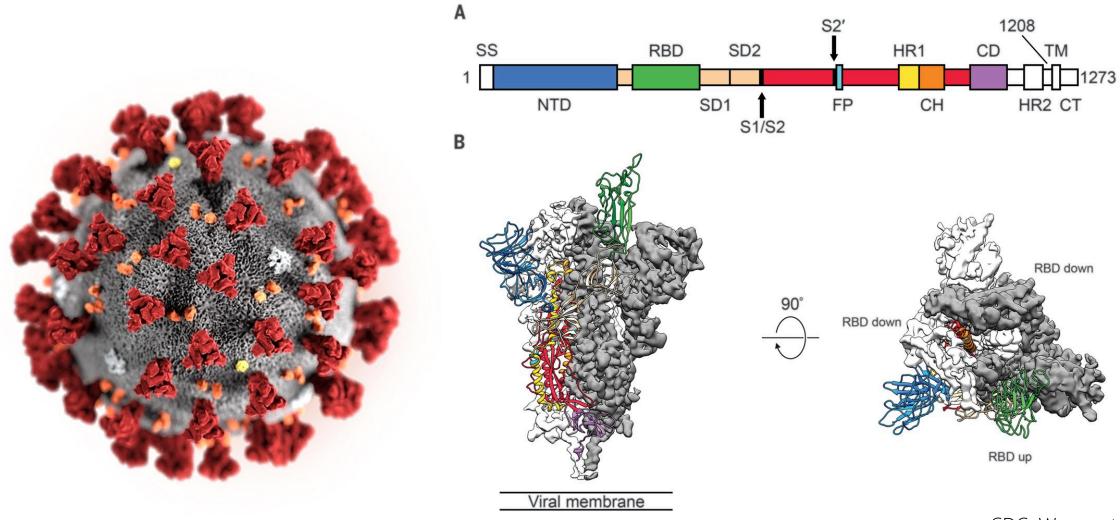
Method: Reductio ad absurdum

Show that an argument's methods or assumptions lead to ridiculous conclusions.

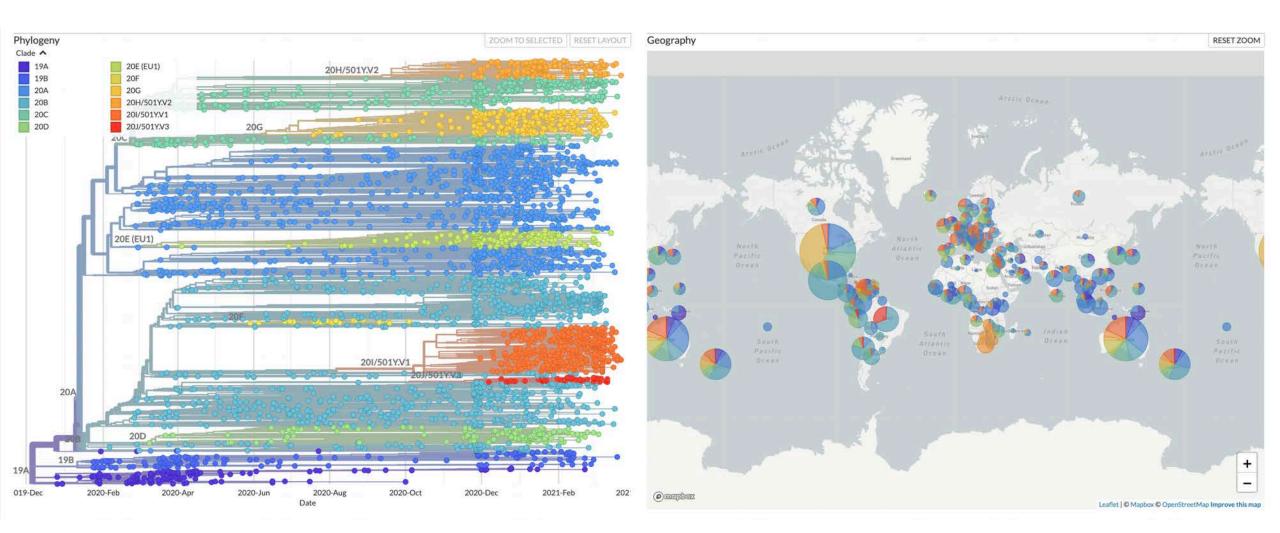


We started with a novel virus and a massive uncertainty vacuum.

# We know the entire genomic and molecular structure of the virus



# We have used genomic epidemiology to trace its evolution and spread around the globe.



We have developed 10 COVID vaccines with more on the way.

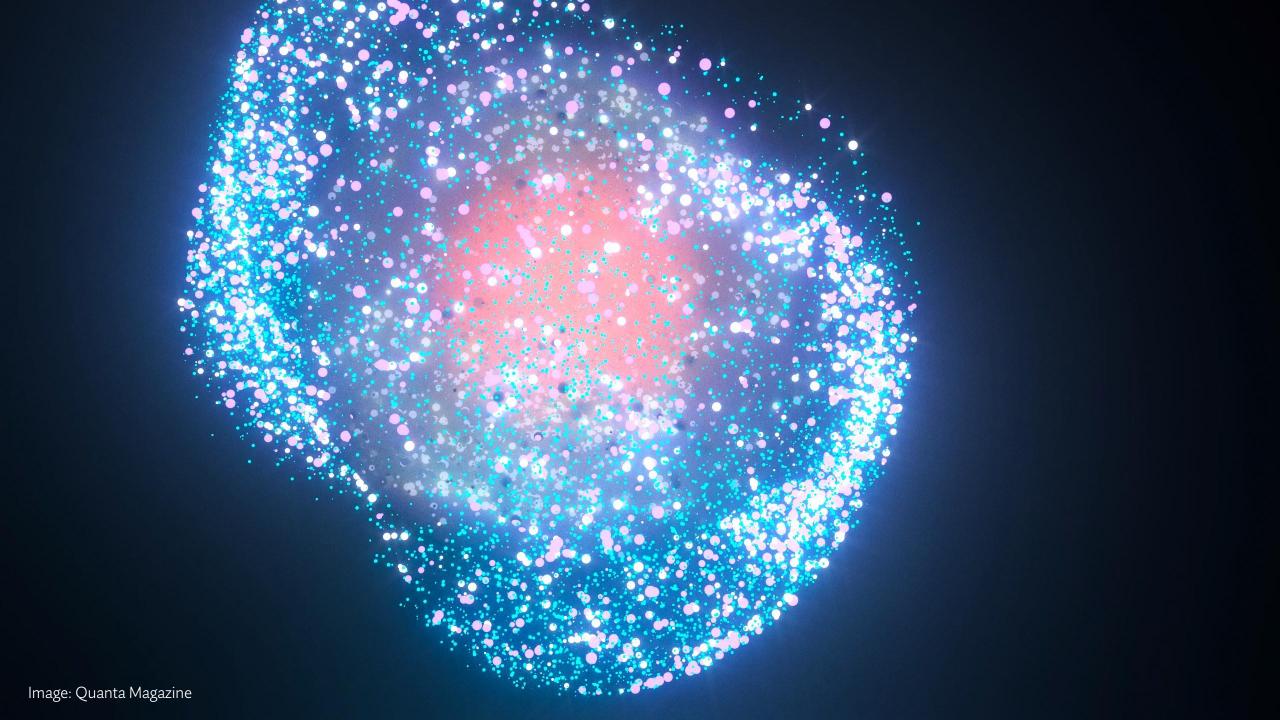












apautea

#### Misinformation in and about science

Jevin D. West<sup>a,1</sup> and Carl T. Bergstrom

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Humans learn about the world by collectively acquiring information, filtering it, and sharing what we know. Misinformation undermines this process. The repercussions are extensive. Without reliable and accurate sources of information, we cannot hope to halt climate change, make reasoned democratic decisions, or control a global pandemic. Most analyses of misinformation focus on popular and social media, but the scientific enterprise faces a parallel set of problems—from hype and hyperbole to publication bias and citation misdirection, predatory publishing, and filter bubbles. In this perspective, we highlight these parallels and discuss future research directions and interventions.

misinformation | disinformation | fake news | data reasoning | science communication

isinformation has reached crisis proportions. It poses a risk to international peace (1), interferes with democratic decision making (2), endangers the well-being of the planet (3), and threatens public health (4, 5). Public support for policies to control the spread of severe acute respiratory syndrome coronavirus 2 (SARS-CoV-2) is being undercut by misinformation, leading to the World Health Organization's "infodemic" declaration (6). Ultimately, misinformation undermines collective sense making and collective action. We cannot solve problems of public health, social inequity, or climate change without also addressing the growing problem of misinformation.

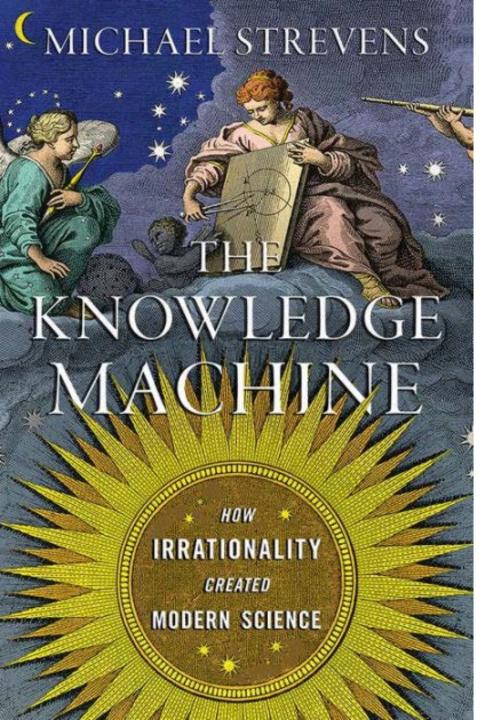
Most of the research efforts and interventions examine broad, public consumption of misinformation—modeling the spreading

broadcast media (14), many of these sources are dangerously hyperpartisan.

Nearly 40% of Americans viewed content from untrustworthy websites during the 2016 US election, but these articles only represented about 6% of all news articles consumed (16), and sharing of "fake news" may be less prevalent than often reported in the media (17). That said, even seemingly trustworthy news sites push misleading headlines. Headlines from rival publishers appear side by side on our phones, competing for the ensuing clicks that drive advertising revenue. The unvarnished truth is not always enough to capture our attention. Thorough, detailed, accurate reporting has to compete with clickbait that manufactures emotional responses, curiosity, and anticipation (18). How can thoughtful analysis of minimum wage rates and unemployment trends possibly compete with yet another celebrity breakup, the one hygiene trick your dentist does not want you to know, or nine cats who look like characters from The Office? Publishers need flair, fluff, and sparkle to draw our attention—and they have responded enthusiastically.

Nuance falls by the wayside. Headlines often replace factual statements with promises of emotional experiences. Highly shared Facebook headlines pledge to "make you cry tears of joy," "give you goosebumps," or "melt your heart" (19). Rather than summarize the contents of the story, headlines deliberately obscure them to incite a click: "How to avoid the leading cause of death"; "Do economists think the Fed will cut rates?" Forward reference headlines (20) exploit our curiosity (21)





#### Science requires huge volumes of careful data.

"Humans in their natural state are not much disposed to pay attention to such trifles. But they love to win....

[Science] creates a dramatic contest in which the trifles acquire an unnatural luster, becoming, for their tactical worth, objects of fierce desire. [This] redirects great quantities of energy that might have gone to philosophical or other forms of argument into empirical testing."

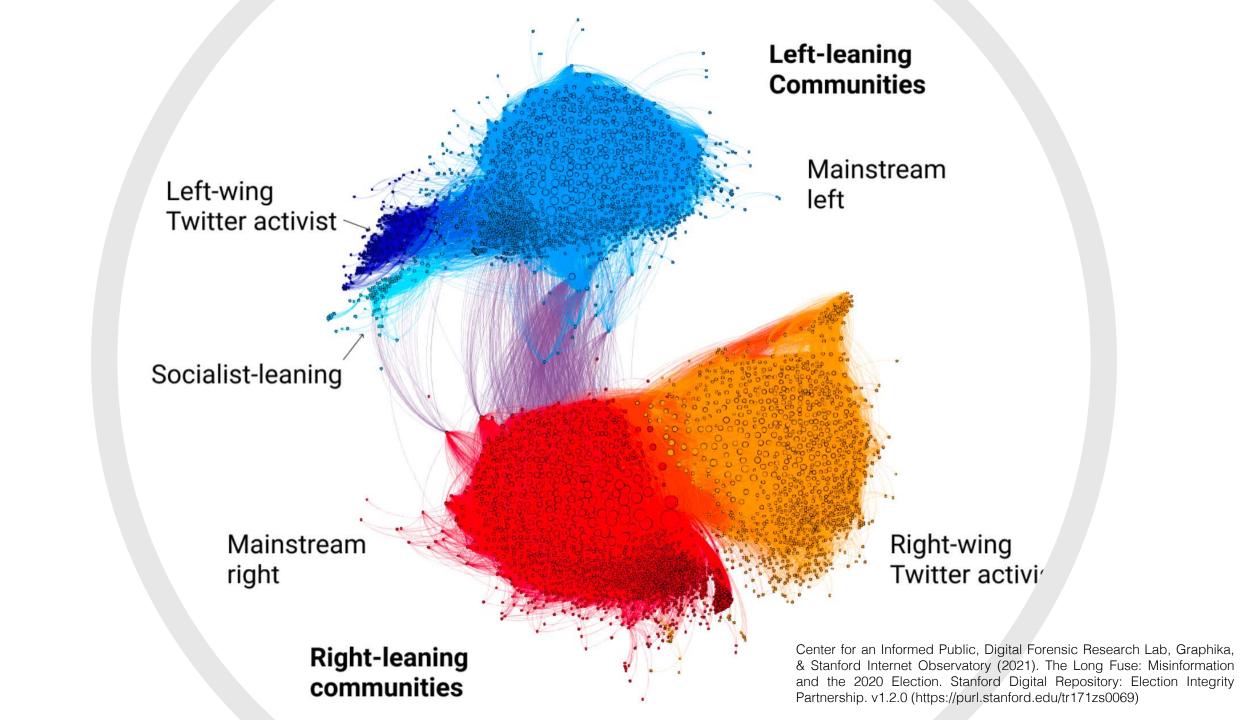
- Michael Strevens (2020)



### Tribal epistemology

Information is evaluated based not on conformity to common standards of evidence or correspondence to a common understanding of the world, but on whether it supports the tribe's values and goals and is vouchsafed by tribal leaders. "Good for our side" and "true" begin to blur into one."

—David Roberts, *Vox* 

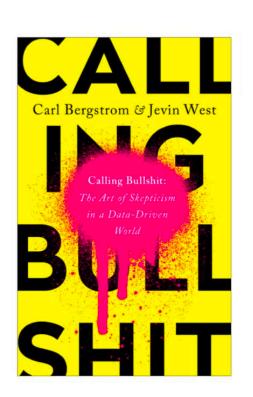




Postman's third law: At any given time, the chief source of bullshit with which you have to contend is yourself.









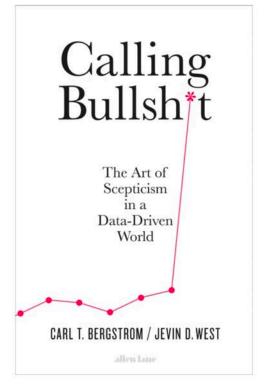
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@jevinwest



http://callingbullshit.org